

REPORT OF REQUEST FOR RESTRICTIVE TRADE PRACTICE OR BOYCOTT
SINGLE TRANSACTION

(For reporting requests described in Part 769 of the Export Administration Regulations)

NOTICE OF RIGHT TO PROTECT CERTAIN INFORMATION FROM DISCLOSURE

The Export Administration Act permits you to protect from public disclosure information regarding the quantity, description, and value of commodities or technical data supplied in Item 11 of this report and in any accompanying documents. If you do not claim this protection, all of the information in your report and in accompanying documents will be made available for public inspection and copying.

You can obtain this protection by certifying, in Item 10 of the report, that disclosure of the information referred to above would place a United States company or individual involved in the report at a competitive disadvantage. If you make such a certification in Item 10, you may remove information regarding the quantity, description, and value of the commodities or technical data supplied by you from Item 11 of the inspection copy of the report form and from the public inspection copies of the accompanying documents.

The withholding of this information will be honored by the Department unless the Secretary determines that disclosure of the information would not place a United States company or individual at a competitive disadvantage or that it would be contrary to the national interest to withhold the information.

A		BATCH		5	
1		2		3	
MONTH/YEAR		6		9	
RSN		10		15	
RTP		18		27	
CLASS		28		55	
FILING		70		80	

This report required by law (50 U.S.C. App. §2407 (b) (2) P.L. 96-72; E.O. 12214; 15 C.F.R. Part (769). Failure to report can result both in criminal penalties, including fines or imprisonment, and administrative sanctions.

Instructions: 1. Complete all items that apply. 2. Assemble original report form and accompanying documents as a unit, and submit intact and unaltered. 3. Assemble and submit the duplicate copy of report form (marked Duplicate (Public Inspection Copy)) and additional copies of accompanying documents (marked with the legend "Public Inspection Copy.") 4. If you certify, in Item 10, that the disclosure of the information specified there would cause competitive disadvantage, edit the "Public Inspection Copy" of the documents submitted to exclude the specified information and remove the bottom of the Duplicate "Public Inspection Copy" of the report form relating to Item 11.

Public reporting for this collection of information is estimated to average one hour per request, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to Office of Security and Management Support, Bureau of Export Administration, U.S. Department of Commerce, Washington, D.C. 20230; and to the Office of Management and Budget, Paperwork Reduction Project (0694-0012), Washington, D.C. 20503

1a. Identify firm submitting this report:

Name: WTS OF HOUSTON, INC.

Address: 2723 YALE STREET

City, State and ZIP: HOUSTON, TX 77008

Country (if other than USA):

Telephone: 713 / 861-3658

Firm Identification No. (if known): FMC# 2235

Specify firm type:

☐ Exporter☐ Bank☒ Forwarder☐ Carrier☐ Insurer☐ Other

1b. Check any applicable box:

☐ Revision of a previous report (attach two copies of the previously submitted report)☐ Resubmission of a deficient report returned by BXA (attach form letter that was returned with deficient report)☐ Report on behalf of the person identified in Item 2☒ Dual report on behalf of self and the person identified in Item 2

2. If you are authorized to report and are reporting on behalf of another U.S. person, identify that person (e.g., domestic subsidiary, controlled Foreign subsidiary, exporter, beneficiary):

Name: HEAT CONTROLLER, INC.

Address: 1900 WELLWORTH AVE.

City, State and ZIP: JACKSON, MI 49203

Country (if other than USA):

Type of firm: (see list in Item 1a) EXPORTER

Firm Identification No. (if known): EIN# 38-1318444

3. Identify exporting firm, unless same as Item 1a or 2:

Name:

Address:

City, State and ZIP:

Country (if other than USA):

Firm Identification No. (if known):

36-41

42

4. (a) Name of boycotting country from which request originated:

U.A.E.

(b) Name of country directing inclusion of request, if different from (a) above:

43-44

5. Name of country or countries against which request is directed:

ISRAEL

45-46

6. Reporting firm's reference number (e.g., letter of credit, customer order, invoice):

L/C 98135 & 98117

71-77

7. Date firm received request: (use digits for month/day/year)

03 98

47-52

8. Specify type(s) of document conveying the request:

☒ Request to carrier for blacklist certificate (submit two copies of blacklist certificate or transcript of request)☐ Unwritten, not otherwise provided for (make transcript of request and submit copies)

53-54

☒ Letter of credit☐ Requisition/purchase order/accepted contract/shipping instruction☐ Bid invitation/tender/proposal/trade opportunity☐ Questionnaire (not related to a particular dollar value transaction)☐ Other written (specify)

Submit two copies of each document or relevant page in which the request appears

9. Decision on request: (Check one)

☐ Have not taken and will not take the action requested.☒ Have taken or will take the action requested.☐ Have taken or will take the action requested and claim it is subject to a grace period (attached detailed explanation).

56-57

☐ Have taken or will take the action requested but in a modified form (attach detailed explanation).☐ Unable to report ultimate decision on the request at this time and will inform the Bureau of Export Administration of the decision within ten days after decision is made.

Additional Information: The firm submitting this report may, if it so desires, state on a separate sheet any additional information relating to the request reported or the response to that request. This statement will constitute a part of the report and will be made available for public inspection and copying, subject to the right to protect certain confidential information from disclosure described in Item 10.

10. Protection of Certain Information from Disclosure: (Check appropriate boxes and sign below)

1. ☐ I (We) certify that disclosure to the public of the information regarding quantity, description, and value of the commodities or technical data contained in:☐ Item 11 below (If you check this box, be sure to remove the bottom of the Duplicate (Public Inspection Copy) of the report form relating to Item 11.)☐ Attached documents (If you check this box, be sure to edit the "Public Inspection Copy" of the documents submitted to exclude the specified information.) would place a United States person involved at a competitive disadvantage, and I (We) request that it be kept confidential.2. ☒ I (we) authorize public release of all information contained in the report and in any attached documents. I (We) certify that all statements and information contained in this report are true and correct to the best of my (our) knowledge and belief.

Sign here in ink

Kathy Knight

Type or print

KATHY KNIGHT

export agent

Date 3/30/98



NBD Bank
c/o The First National Bank, of Chicago
Global Trade Services - Detroit Mail Suite 0747
Chicago, Illinois 60670-0747 U.S.A.

Telex: ITT4320060 TRT164177
Swift Address: NBDDUS33B
Tel: (312) 954-1969

CORRESPONDENT IRREVOCABLE STRAIGHT CREDIT MARCH 9, 1998

HEAT CONTROLLER INC
1900 WELLWORTH AVE.
JACKSON, MI 49203

DRAFTS DRAWN MUST BE MARKED:
WITH OUR REF NO: 80030455
OPENER'S REFERENCE NO:

98117

GENTLEMEN:

WE ENCLOSE IRREVOCABLE CREDIT AS ISSUED BY:

BANQUE BANORABE SA
DEIRA, AL MAKTOUM ST
SHEIKH A B R AL MAKTOUM BLDG
P.O. BOX 4370
DUBAI, U.A.E..

THIS CREDIT IS SOLELY AN ADVICE OF THE OPENING OF THE AFORESAID CREDIT
AND CONVEYS NO ENGAGEMENT BY US.

THE CREDIT IS SUBJECT TO THE UNIFORM CUSTOMS AND PRACTICE FOR
DOCUMENTARY CREDITS (1993 REVISION), INTERNATIONAL CHAMBER OF COMMERCE
-PUBLICATION 500.

****VERY IMPORTANT****

PLEASE PROVIDE US WITH AN EXTRA COPY OF EACH OF THE DOCUMENTS PRESENTED
UNDER THIS LETTER OF CREDIT. THIS REQUEST IS MADE IN ORDER TO BETTER
SERVE YOU AS OUR CUSTOMER IN THE EVENT OF A DISPUTE OVER COMPLIANCE
WITH THE TERMS OF THE LETTER OF CREDIT.

NOTICE

INQUIRIES REGARDING THIS TRANSACTION SHOULD BE DIRECTED TO KATHERINE M.
MOSES (312)954-1891.

PLEASE NOTE THIS LETTER OF CREDIT USES THE TERMS DUPLICATE (OR SIMILAR
TERMS) OR COPIES OR FOLD, WHEN CALLING FOR A NUMBER OF DOCUMENTS TO BE
PRESENTED UNDER THE LETTER OF CREDIT. ARTICLE 20C, UCP 500 INDICATES
THAT YOU MUST PRESENT AT LEAST ONE ORIGINAL, UNLESS THE DOCUMENT ITSELF
INDICATES THAT MORE THAN ONE ORIGINAL HAS BEEN ISSUED.

ARTICLE 20B, UCP 500, DEFINES WHAT WOULD BE ACCEPTABLE AS AN ORIGINAL
DOCUMENT.

YOUR DOCUMENTS SHOULD BE TITLED IN ACCORDANCE WITH THE CREDIT TERMS.

THE EXACT VERBIAGE AS SHOWN IN THE DESCRIPTION OF THE MERCHANDISE IN

(CONTINUED)

PAGE 1
ORIGINAL



NBD Bank
c/o The First National Bank of Chicago
Global Trade Services - Detroit Mail Suite 0747
Chicago, Illinois 60670-0747 U.S.A.

Telex: ITT4320060 TRT164177
Swift Address: NBDDUS33B
Tel: (312) 954-1969

OUR REF NO: 80030455

DATE: MARCH 9, 1998

THIS CREDIT/AMENDMENT MUST APPEAR ON YOUR INVOICES.

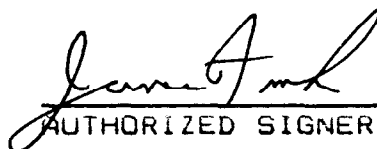
DOCUMENTS PRESENTED TO OUR OFFICE SHALL BE FORWARDED FOR PAYMENT TO CHASE MANHATTAN BANK N.A. NEW YORK IN WHICH OUR COLLECTION COMMISSION OF USD 100.00 SHALL BE APPLICABLE AND FOR YOUR ACCOUNT.

PLEASE

TAKE NOTE OF THE ACCOMPANYING COMMENTS FROM CHASE MANHATTAN BANK NA NEW YORK CONCERNING THE SHIPPING CERTIFICATE FOR PREPARATION OF REQUIRED DOCUMENT NUMBER 6.

PLEASE ADDRESS ALL CORRESPONDENCE REGARDING THIS LETTER OF CREDIT TO:
NBD BANK, C/O THE FIRST NATIONAL BANK OF CHICAGO, ATTN:
GTS-MICHIGAN, ONE FIRST NATIONAL PLAZA, SUITE 0747, CHICAGO, IL
60670-0747, MENTIONING OUR REFERENCE NUMBER AS IT APPEARS ABOVE.

VERY TRULY YOURS



AUTHORIZED SIGNER

PAGE 2
ORIGINAL

!!! LIVE !!!!! LIVE !!!!! LIVE !!!!! LIVE !!! LIVE !!!!! LIVE !
Reg by: FC ITSLHS In: FC ITS 03/06/98 08:31 Page 1
ICN: FC 980305-018714-000 Que: FC FC ITS ADMR Pri: 150 Dup: N
Msg Type: RECEIVED Poss Dup: Pri: Time Created: 03/05/98 16:29
Completion: DELIVERED, HARD COPY Exception:
Correspondent: 1006150 II Amount: 56,157.00
Name: NBD BANK N A DETROIT MI Owner Office: FC /ITS
Address: FORMERLY NATIONAL BANK OF DETROIT
Address: 611 WOODWARD
City: DETROIT MI Cntry: USA ZIP: 48232
Parent ICN: - - Input Test: Y Swift OSN:
Service: ITT Ref: GCF01022 Sequence: 1022

Test Result: TESTED

GCF1022
FNX
.ITTARX

JJF0244

NATIONBANK DET
ATTN: COMMUNICATIONS SECTION

WE RELAY THE FOLLOWING MESSAGE RECEIVED IN OUR OFFICE. WE ACCEPT NO
RESPONSIBILITY ASIDE FROM AUTHENTICATION OF TEST (WHERE APPLICABLE).

TEST 72- DTD 3-5-98 FOR USD 56,157

NBD882

PLEASE FORWARD TO GTS/MICHIGAN/LC SECTION

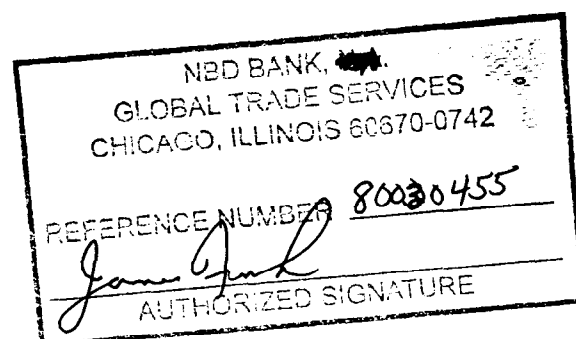
REGARDS,
NBD BANK, DETROIT

RX-DD3 1307 EDT 03/05/98

EASYLINK 2214475J001 5MAR98 13:32/13:32 EST
FROM: 62999192
CHASE MANHATTAN BANK
TO: 62028510 VIA: 4320060

VIICZ00801-2409
001 4320060
ATT2409 NY980305010411000T01
TLN
.USWTCL
4320060 NATIONBANK DET

ZCZX




!!! LIVE !!!!! LIVE !!!!! LIVE !!!!! LIVE !!! LIVE !!!!! LIVE !

Req by: FC ITSLS In: FC ITS 03/06/98 08:31 Page 2

ICN: FC 980305-018714-000 Que: FC FC ITS ADMR Pri: 150 Dup: N

FROM: CHASE MANHATTAN BANK NEW YORK
OUR REF: NY980305010411000T01
TO :NBD BANK
P O BOX 33593
DETROIT MI 48232
TEST: 84/117297 FOR USD/56157.00 ON DATE 03/05

PLEASE ADVISE BENEFICIARY OF THE FOLLOWING LETTER OF CREDIT
ISSUED IN THEIR FAVOR SUBJECT TO I.C.C. 500.
FORM OF DOCUMENTARY CREDIT: IRREVOCABLE, CONFIRMED BY US
OUR REFERENCE: K-357674
ISSUING BANK DOCUMENTARY CREDIT NUMBER: 98117
DATE OF ISSUE OF THE ORIGINAL L/C: MARCH 02, 1998
DATE AND PLACE OF EXPIRY: APRIL 16, 1998 IN U.S.A
ISSUING BANK: BANQUE BANORABE, P.O. BOX : 4370,, DUBAI, U.A.E
TEL.NO.284655, FAX.NO.236260
APPLICANT: BELSELAH GENERAL TRADING, P.O.BOX:549,, DUBAI, U.A.E
BENEFICIARY: HEAT CONTROLLER, INC. , 1900 WELLWORTH AVENUE,
JACKSON, MICHIGAN, 49203, U.S.A.
AMOUNT: UNITED STATES DOLLARS 56,157.00
AVAILABLE WITH: CHASE MANHATTAN BANK, NEW YORK
BY: ACCEPTANCE OF YOUR DRAFT(S) AT 60 DAYS FROM B/L DATE DRAWN
ON CHASE MANHATTAN BANK, NEW YORK, ACCOMPANIED BY THE
DOCUMENTS INDICATED HEREIN.
COVERING SHIPMENT OF:
SPLIT DUCTED AIRCONDITIONERS - COMFORT AIRE, U.S.A.
DETAILS AS PER PROFORMA INVOICE NO.9714EL10898
DATED 8TH JANUARY 1998 (REVISION) AND INVOICE SHOULD CERTIFY
TO THIS EFFECT
DELIVERY TERMS: C AND F
DOCUMENTS REQUIRED:
1. SIGNED COMMERCIAL INVOICES IN 4 COPIES ESTABLISHED IN THE
NAME OF APPLICANT CARRYING THE HARMONIZED SYSTEM COMMODITY CODE
NO.
ORIGINAL OF WHICH AT LEAST SHOULD BE CERTIFIED BY CHAMBER OF
COMMERCE AND LEGALIZED BY ANY ARAB EMBASSY/CONSULATE THE INVOICE
SHOULD ALSO BEAR THE FOLLOWING DECLARATION:
WE CERTIFY THAT THIS INVOICE IS AUTHENTIC, THE ONLY ONE ISSUED BY
US FOR THE GOODS HEREIN DESCRIBED MENTIONING THEIR EXACT VALUE
WITHOUT ANY DEDUCTION OF PAYMENT IN ADVANCE AND THAT THEIR ORIGIN
IS EXCLUSIVELY FROM U.S.A.
2. FULL SET OF CLEAN ON BOARD BILL/S OF LADING ISSUED TO THE
ORDER OF BANQUE BANORABE, MARKED FREIGHT PREPAID NOTIFY OPENERS,
SHOWING ABOVE L/C NO., NAME, ADDRESS AND TELEPHONE NO. OF
VESSEL'S LOCAL AGENTS AT THE PORT OF DESTINATION
3. CERTIFICATE OF ORIGIN ISSUED OR CERTIFIED BY THE JOINT ARAB

NBD BANK, 444 GLOBAL TRADE SERVICES CHICAGO, ILLINOIS 60670 0742	REFERENCE NUMBER <u>80030453</u>	AUTHORIZED SIGNATURE 

!!! LIVE !!!!! LIVE !!!!! LIVE !!!!! LIVE !!! LIVE !!!!! LIVE !

Req by: FC ITSLHS In: FC ITS 03/06/98 08:31 Page 3

ICN: FC 980305-018714-000 Que: FC FC ITS ADMR Pri: 150 Dup: N

FOREIGN CHAMBER OF COMMERCE, OR ISSUED/CERTIFIED BY THE LOCAL CHAMBER OF COMMERCE AND LEGALIZED BY ANY ARAB EMBASSY/CONSULATE SHOWING ORIGIN OF GOODS, NAME AND ADDRESS OF MANUFACTURER

4. CERTIFICATE OF SHIPMENT BY CONFERENCE LINE OR LINER VESSEL COVERED BY INSTITUTE CLASSIFICATION CLAUSE

5. PACKING LIST IN 4 COPIES

6. CERTIFICATE ISSUED BY OWNER/MASTER OR AGENT STATING THAT THE SHIP IS ALLOWED BY THE ARAB AUTHORITIES TO CALL AT ARABIAN PORTS AND IS NOT SCHEDULED TO CALL AT ANY ISRAELI PORT DURING THE TRIP TO ARABIAN PORTS.

7. SHIPMENT ADVICE TO BE SENT BY REGISTERED AIRMAIL/TELEX/FAX TO M/S. AL SAGR INSURANCE CO.LTD., P.O.BOX:6840, DUBAI, U.A.E. TELEX NO. 47213 FAX:535514 REFERRING TO THEIR OPEN POLICY NO.010/CN/119/98 A COPY OF THE SAME SHOULD BE ATTACHED WITH THE DOCUMENTS SHOWING VALUE OF GOODS SHIPPED

PARTIAL SHIPMENTS: PERMITTED

TRANSSHIPMENTS: PROHIBITED

SHIPMENT FROM: ANY PORT IN U.S.A. BY SEA FREIGHT

FOR TRANSPORTATION TO: DUBAI PORT, U.A.E.

NOT LATER THAN: MARCH 25, 1998

DOCUMENTS MUST BE PRESENTED WITHIN 21 DAYS AFTER SHIPMENT, BUT WITHIN VALIDITY OF THE LETTER OF CREDIT.

ADDITIONAL CONDITIONS :

1. NEGOTIATION RESTRICTED TO CHASE MANHATTAN BANK AND TO CHASE BRANCHES

2. NEGOTIATION OF DOCUMENTS WITH ANY DISCREPANCY NOT ACCEPTABLE WITHOUT ISSUING BANK'S PRIOR APPROVAL

3. ALL DRAFTS AND DOCUMENTS REQUIRED MUST BE MARKED ''DRAWN UNDER BANQUE BANORABE CREDIT NO. 98117''.

4. SHORT FORM/BLANK BACK BILL OF LADING NOT ACCEPTABLE

5. ALL DOCUMENTS REQUIRED MUST BE MADE OUT IN ENGLISH LANGUAGE

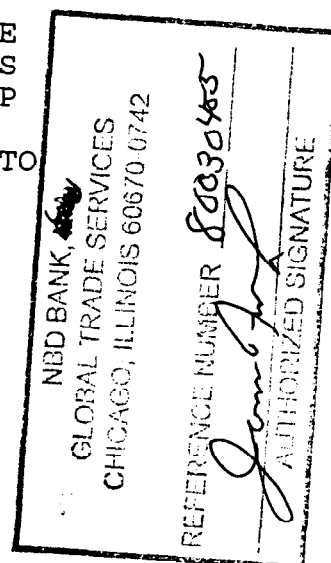
6. A FEE OF USD:50.00 WILL BE LEVIED BY ISSUING BANK IF DOCUMENTS ARE FOUND TO BE DISCREPANT.

7. CONFIRMATION CHARGES ARE ON APPLICANT'S ACCOUNT.

ALL CHARGES AND COMMISSIONS, INCLUDING REIMBURSING CHARGES OUTSIDE DUBAI, U.A.E.EXCEPT.CONFIRMATION CHARGES ARE ON BENEFICIARY'S ACCOUNT.

ALL OUR CHARGES ARE FOR BENEFICIARY'S ACCOUNT. THEREFORE, AT TIME OF PAYMENT/ACCEPTANCE OF DOCUMENTS THE FOLLOWING FEES/CHARGES (IF APPLICABLE) WILL BE DEDUCTED FROM THE PROCEEDS: ADVISING (USD125.00), AMENDMENT (USD.75.00) EACH, PAYMENT COMMISSION ON SIGHT LETTERS OF CREDIT (1/10 OF 1 PCT. MINIMUM USD.175.00) ACCEPTANCE CREATION (THE RATE WILL BE ESTABLISHED BY US AT THE TIME OF ACCEPTANCE/CREATION), DOCUMENT EXAMINATION FEE FOR EACH PRESENTATION UNDER ACCEPTANCE LETTER OF CREDIT (1/10 OF 1 PERCENT - MINIMUM USD.175.00), PRELIMINARY ADVICE, (P.A.), USD70.00

REIMBURSING BANK : CHASE MANHATTAN BANK, NY



!!! LIVE !!!!! LIVE !!!!! LIVE !!!!! LIVE !!!!! LIVE !!!!! LIVE !

Req by: FC ITSLHS In: FC ITS 03/06/98 08:31 Page 4

ICN: FC 980305-018714-000 Que: FC FC ITS ADMR Pri: 150 Dup: N

WE DIRECT YOUR ATTENTION TO THE EXPORT ADMINISTRATION ACT OF 1979, AS AMENDED, AND THE EXPORT ADMINISTRATION REGULATIONS (CURRENTLY CODIFIED AT 15 C.F.R. PART 768 ET SEQ. (1993) ISSUED PURSUANT THERETO.

PLEASE BE ADVISED THAT THESE LAWS AND REGULATIONS PROHIBIT US FROM MAKING PAYMENT UNDER THIS LETTER OF CREDIT IF THE REQUIRED SHIPPING CERTIFICATE AND/OR CERTIFICATION ON THE BILL OF LADING IS SIGNED BY SOMEONE OTHER THAN THE MASTER, OWNER (OR CHARTERER) OF THE VESSEL OR IF THE INSURANCE CERTIFICATE (IF REQUIRED) IS SIGNED BY SOMEONE OTHER THAN THE INSURANCE COMPANY ITSELF. WE SUGGEST THAT YOU CONSULT COUNSEL CONCERNING THE IMPACT OF THIS LAW AND ITS REGULATIONS UPON YOUR ACTIONS WITH RESPECT TO THIS LETTER OF CREDIT.

ALL NEGOTIATIONS UNDER THIS CREDIT MUST BE MADE AS INDICATED THEREIN. PLEASE PRESENT ONE ADDITIONAL COPY OF YOUR INVOICE. IF DOCUMENTS PRESENTED DO NOT COMPLY WITH THE TERMS AND CONDITIONS OF THIS CREDIT, A SERVICE CHARGE OF USD75.00 FOR EACH SET OF DOCUMENTS CONTAINED WITHIN A DISCREPANT PRESENTATION WILL BE DEDUCTED FROM ANY REMITTANCE MADE UNDER THIS CREDIT IN ADDITION TO ANY CABLE/MAIL FEES IF WE ARE REQUESTED TO FORWARD THEM FOR APPROVAL OR TO CABLE FOR INSTRUCTIONS.

THE ORIGINAL OF THIS LETTER OF CREDIT AND ANY ATTACHMENTS THERETO MUST BE PRESENTED TOGETHER WITH ALL REQUIRED DOCUMENTS.

PLEASE ALSO INCLUDE PAYMENT INSTRUCTIONS ON YOUR LETTER OF REMITTANCE IN ORDER FOR US TO EXPEDITE YOUR TRANSACTION.

FOR ANY REQUESTS TO TRANSFER FUNDS TO A BANK OTHER THAN CHASE MANHATTAN BANK OR TO ISSUE AN OFFICIAL CHECK A FEE OF USD 25.00 FOR WIRE TRANSFER OR USD 40.00 FOR AN OFFICIAL CHECK WILL BE DEDUCTED FROM THE PROCEEDS.

PLEASE ADDRESS DOCUMENTS OR ANY CORRESPONDENCE TO THE FOLLOWING ADDRESS: CHASE MANHATTAN BANK, 55 WATER STREET, ROOM 1702, NEW YORK, NEW YORK 10041.

SHOULD YOU HAVE ANY QUESTIONS CONCERNING THIS LETTER OF CREDIT, PLEASE REFER YOUR INQUIRY TO OUR CUSTOMER SERVICE AREA AT THE FOLLOWING TELEPHONE NUMBERS: 212-638-1517 OR 212-638-4433. WE CONFIRM THE CREDIT AND HEREBY UNDERTAKE THAT ALL DRAFTS DRAWN AS SPECIFIED WILL BE DULY HONORED.

STOP.

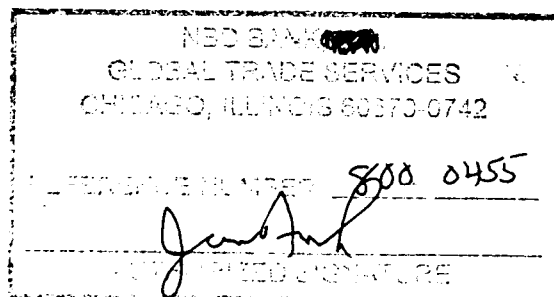
NO MAIL CONFIRMATION WILL FOLLOW.

DO NOT ADD YOUR CONFIRMATION.

END OF MESSAGE

THEY DISCONNECT
ELAPSED TIME 00:01:06

NATIONBANK DET





NBD Bank
c/o The First National Bank of Chicago
Global Trade Services - Detroit Mail Suite 0747
Chicago, Illinois 60670-0747 U.S.A.

Telex: ITT4320060 TRT164177
Swift Address: NBDDUS33B
Tel: (312) 954-1969

CORRESPONDENT IRREVOCABLE STRAIGHT CREDIT

MARCH 19, 1998

HEAT CONTROLLER INC
1900 WELLWORTH AVE.
ATTN: MS. BRENDA PAUL
JACKSON, MI 49203

DRAFTS DRAWN MUST BE MARKED:
WITH OUR REF NO: 80030459
OPENER'S REFERENCE NO: 98135

GENTLEMEN:

WE ENCLOSE IRREVOCABLE CREDIT AS ISSUED BY:

BANQUE BANORABE SA
DEIRA, AL MAKTOUM ST
SHEIKH A B R AL MAKTOUM BLDG
P.O. BOX 4370
DUBAI, U.A.E..

THIS CREDIT IS SOLELY AN ADVICE OF THE OPENING OF THE AFORESAID CREDIT
AND CONVEYS NO ENGAGEMENT BY US.

THE CREDIT IS SUBJECT TO THE UNIFORM CUSTOMS AND PRACTICE FOR
DOCUMENTARY CREDITS (1993 REVISION), INTERNATIONAL CHAMBER OF COMMERCE
-PUBLICATION 500.

****VERY IMPORTANT****

PLEASE PROVIDE US WITH AN EXTRA COPY OF EACH OF THE DOCUMENTS PRESENTED
UNDER THIS LETTER OF CREDIT. THIS REQUEST IS MADE IN ORDER TO BETTER
SERVE YOU AS OUR CUSTOMER IN THE EVENT OF A DISPUTE OVER COMPLIANCE
WITH THE TERMS OF THE LETTER OF CREDIT.

NOTICE

INQUIRIES REGARDING THIS TRANSACTION SHOULD BE DIRECTED TO KATHERINE M.
MOSES (312)954-1891.

WE HAVE RECEIVED THE ATTACHED LETTER OF CREDIT FROM CHASE MANHATTAN
BANK, NEW YORK, WHO HAS ADDED THEIR CONFIRMATION TO THIS L/C, UNDER
THEIR REF. NO. K-358648/NY980316010551000T01.

REGARDING THE CERTIFICATE OUTLINED UNDER DOCUMENT NO. 6, PLEASE
NOTE THAT THE DEPT. OF COMMERCE PROHIBITS US FROM ACCEPTING SUCH
CERTIFICATE, IF IT IS SIGNED FOR BY SOMEONE OTHER THAN THE OWNER, MASTER
OR CHARTERER OF THE VESSEL. IN ACCORDANCE WITH OUR POLICY, DUE TO THE
ORIGINAL TERMS AND CONDITIONS OF THE L/C, WE HAVE REPORTED THIS LETTER
OF CREDIT TO THE U.S. DEPT. OF COMMERCE. OUR REPORT DOES NOT RELIEVE
YOU FROM REPORTING THE SAME.

DOCUMENTS PRESENTED TO OUR OFFICE SHALL BE FORWARDED FOR PAYMENT TO
CHASE MANHATTAN BANK, NEW YORK IN WHICH OUR COLLECTION COMMISSION OF
USD 75.00 SHALL BE APPLICABLE AND FOR YOUR ACCOUNT.

(CONTINUED)

PAGE 1

ORIGINAL



NBD Bank
c/o The First National Bank of Chicago
Global Trade Services - Detroit Mail Suite 0747
Chicago, Illinois 60670-0747 U.S.A.

Telex: ITT4320060 TRT164177
Swift Address: NBDDUS33B
Tel: (312) 954-1969

OUR REF NO: 80030459

DATE: MARCH 19, 1998

WE EMPHASIZE THAT THE ISSUING BANK HAS ADVISED THAT OUR CHARGES ARE FOR YOUR ACCOUNT.

PLEASE ADDRESS ALL CORRESPONDENCE REGARDING THIS LETTER OF CREDIT TO:
NBD BANK, C/O THE FIRST NATIONAL BANK OF CHICAGO, ATTN:
GTS-MICHIGAN, ONE FIRST NATIONAL PLAZA, SUITE 0747, CHICAGO, IL
60670-0747, MENTIONING OUR REFERENCE NUMBER AS IT APPEARS ABOVE.

VERY TRULY YOURS



AUTHORIZED SIGNER

PAGE 2

ORIGINAL

!!! LIVE !!!!! LIVE !!!!! LIVE !!!!! LIVE !!!!! LIVE !!!!! LIVE !

Req by: FC ITSSM In: FC ITS 03/17/98 08:42 Page 2

ICN: FC 980316-019601-000 Que: FC FC ITS ADMR This photocopy is an integral part of the attached advice and is recorded under our Reference

FROM: CHASE MANHATTAN BANK NEW YORK

OUR REF: NY980316010551000T01

TO :NBD BANK

P O BOX 33593

DETROIT MI 48232

TEST: 86/117161 FOR USD/60498.00 ON DATE 03/16

Pri: 150 Dup: N
integral part of the attached advice
and is recorded under our Reference

No. 80030459

Page 2 of 5

NBD BANK

Gatherine M. Moosa
AUTHORIZED SIGNATURE

PLEASE ADVISE BENEFICIARY OF THE FOLLOWING LETTER OF CREDIT
ISSUED IN THEIR FAVOR SUBJECT TO I.C.C. 500.

FORM OF DOCUMENTARY CREDIT: IRREVOCABLE, CONFIRMED BY US

OUR REFERENCE: K-358648

ISSUING BANK DOCUMENTARY CREDIT NUMBER: 98135

DATE OF ISSUE OF THE ORIGINAL L/C: MARCH 11, 1998

DATE AND PLACE OF EXPIRY: MAY 05, 1998 IN U.S.A

ISSUING BANK: BANQUE BANORABE, AL MAKTOUM STREET, P.O.BOX 4370,
DUBAI, U.A.E.

APPLICANT: BELSELAH GENERAL TRADING, P.O.BOX 549, DUBAI, U.A.E.

BENEFICIARY: HEAT CONTROLLER, INC. , 1900 WELLWORTH AVENUE,
JACKSON, MICHIGAN 49203, U.S.A.

AMOUNT: UNITED STATES DOLLARS 60,498.00

AVAILABLE WITH: CHASE MANHATTAN BANK, NEW YORK, USA

BY: ACCEPTANCE OF YOUR DRAFT(S) AT 60 DAYS FROM THE B/L DATE

DRAWN ON CHASE MANHATTAN BANK, NEW YORK, ACCOMPANIED BY THE
DOCUMENTS INDICATED HEREIN.

COVERING SHIPMENT OF:

SPLIT DUCTED AIRCONDITIONERS - COMFORT AIRE, U.S.A

DETAILS AS PER PROFORMA INVOICE NO.9714EL1010898 DATED

08.01.1998 AND INVOICE SHOULD CERTIFY TO THIS EFFECT

DELIVERY TERMS: C AND F

DOCUMENTS REQUIRED:

1. SIGNED COMMERCIAL INVOICES IN 4 COPIES ESTABLISHED IN THE
NAME OF APPLICANT,

CARRYING THE HARMONIZED SYSTEM COMMODITY CODE NO.

ORIGINAL OF WHICH AT LEAST SHOULD BE CERTIFIED BY CHAMBER OF
COMMERCE AND LEGALIZED BY ANY ARAB EMBASSY/CONSULATE.

THE INVOICE SHOULD ALSO BEAR THE FOLLOWING DECLARATION:

WE CERTIFY THAT THIS INVOICE IS AUTHENTIC, THE ONLY ONE ISSUED BY
US FOR THE GOODS HEREIN DESCRIBED MENTIONING THEIR EXACT VALUE
WITHOUT ANY DEDUCTION OF PAYMENT IN ADVANCE AND THAT THEIR ORIGIN
IS EXCLUSIVELY FROM U.S.A.

2. FULL SET OF CLEAN ON BOARD BILL/S OF LADING ISSUED TO THE
ORDER OF BANQUE BANORABE, MARKED FREIGHT PREPAID NOTIFY OPENERS,
SHOWING ISSUING BANK'S L/C NO., NAME, ADDRESS AND TELEPHONE NO.
OF VESSEL'S LOCAL AGENTS AT THE PORT OF DESTINATION.

3. CERTIFICATE OF ORIGIN ISSUED OR CERTIFIED BY THE JOINT ARAB
FOREIGN CHAMBER OF COMMERCE, OR ISSUED/CERTIFIED BY THE LOCAL
CHAMBER OF COMMERCE AND LEGALIZED BY ANY ARAB EMBASSY/CONSULATE

!!! LIVE !!!! LIVE !!!! LIVE !!!!! LIVE !!! LIVE !!!! LIVE !

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SHOWING ORIGIN OF GOODS, NAME AND ADDRESS OF MANUFACTURER

4. CERTIFICATE OF SHIPMENT BY CONFERENCE LINE OR LINER VESSEL COVERED BY INSTITUTE CLASSIFICATION CLAUSE

5. PACKING LIST IN 4 COPIES

CERTIFICATE ISSUED BY OWNER/MASTER OR AGENT STATING THAT THE SHIP IS ALLOWED BY THE ARAB AUTHORITIES TO CALL AT ARABIAN PORTS AND IS NOT SCHEDULED TO CALL AT ANY ISRAELI PORT DURING THE TRIP TO ARABIAN PORTS.

7. SHIPMENT ADVICE TO BE SENT BY REGISTERED AIRMAIL/TELEX/FAX TO M/S. AL SAGR INSURANCE CO.LTD., P.O.BOX:6840,DUBAI, U.A.E.

TELEX NO. 47213 FAX:535514

REFERRING TO THEIR POLICY NO. 010/CN/121/98

A COPY OF THE SAME SHOULD BE ATTACHED WITH THE DOCUMENTS SHOWING VALUE OF GOODS SHIPPED

PARTIAL SHIPMENTS: PERMITTED

TRANSSHIPMENTS: PROHIBITED

SHIPMENT FROM: ANY PORT IN U.S.A BY SEA FREIGHT

FOR TRANSPORTATION TO: DUBAI PORT, U.A.E

LATEST SHIPMENT DATE: APRIL 14, 1998.

LETTER OF CREDIT AMOUNT SPECIFIC: MAXIMUM USD60,498.00

ADDITIONAL CONDITIONS:

1. NEGOTIATION RESTRICTED TO CHASE MANHATTAN BANK, NEW YORK, NY USA.

2. NEGOTIATION OF DOCUMENTS WITH ANY DISCREPANCY NOT ACCEPTABLE WITHOUT ISSUING BANK'S PRIOR APPROVAL.

3. ALL DRAFTS AND DOCUMENTS REQUIRED MUST BE MARKED ''DRAWN UNDER BANQUE BANORABE CREDIT NO. 98135''.

4. SHORT FORM/BLANK BACK BILL OF LADING NOT ACCEPTABLE

5. ALL DOCUMENTS REQUIRED MUST BE MADE OUT IN ENGLISH LANGUAGE

6. ISSUING BANK STATES:

''A FEE OF USD:50.00 WILL BE LEVIED IF DOCUMENTS ARE FOUND TO BE DISCREPANT.''

7. CONFIRMATION CHARGES ARE ON APPLICANT'S ACCOUNT.

ALL CHARGES AND COMMISSIONS, INCLUDING REIMBURSING CHARGES OUTSIDE DUBAI, U.A.E. EXCEPT CONFIRMATION CHARGES ARE ON BENEFICIARY'S ACCOUNT.

ALL OUR CHARGES ARE FOR BENEFICIARY'S ACCOUNT.

THEREFORE, AT TIME OF PAYMENT/ACCEPTANCE OF DOCUMENTS THE FOLLOWING FEES/CHARGES (IF APPLICABLE) WILL BE DEDUCTED FROM THE PROCEEDS:

ADVISING (USD125.00), AMENDMENT (USD.75.00) EACH, PAYMENT COMMISSION ON SIGHT LETTERS OF CREDIT (1/10 OF 1 PCT. MINIMUM USD.175.00) ACCEPTANCE CREATION (THE RATE WILL BE ESTABLISHED BY US AT THE TIME OF ACCEPTANCE/CREATION), DOCUMENT EXAMINATION FEE FOR EACH PRESENTATION UNDER ACCEPTANCE LETTER OF CREDIT (1/10 OF 1 PERCENT - MINIMUM USD.175.00), DISCREPANCY FEE (USD.75.00), PAYMENT BY OFFICIAL CHECK (USD40.00), OR WIRE TRANSFER (USD.25.00), POSTAGE OR CABLE COSTS AS INCURRED, PRELIMINARY

This photocopy of cable/telex. is an integral part of the attached advice and is recorded under our Reference

No. 80030459

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NBD BANK

Katherine M. M...

!!! LIVE !!!!! LIVE !!!!! LIVE !!!!! LIVE !!!!! LIVE !!!!! LIVE !

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ADVICE, (P.A.), USD70.00

DISCOUNT CHARGES, IF ANY, ARE FOR THE ACCOUNT OF THE BENEFICIARY. WE DIRECT YOUR ATTENTION TO THE EXPORT ADMINISTRATION ACT OF 1979, AS AMENDED, AND THE EXPORT ADMINISTRATION REGULATIONS (CURRENTLY CODIFIED AT 15 C.F.R. PART 768 ET SEQ. (1993) ISSUED PURSUANT THERETO.

PLEASE BE ADVISED THAT THESE LAWS AND REGULATIONS PROHIBIT US FROM MAKING PAYMENT UNDER THIS LETTER OF CREDIT IF THE REQUIRED SHIPPING CERTIFICATE AND/OR CERTIFICATION ON THE BILL OF LADING IS SIGNED BY SOMEONE OTHER THAN THE MASTER, OWNER (OR CHARTERER) OF THE VESSEL OR IF THE INSURANCE CERTIFICATE (IF REQUIRED) IS SIGNED BY SOMEONE OTHER THAN THE INSURANCE COMPANY ITSELF. WE SUGGEST THAT YOU CONSULT COUNSEL CONCERNING THE IMPACT OF THIS LAW AND ITS REGULATIONS UPON YOUR ACTIONS WITH RESPECT TO THIS LETTER OF CREDIT.

THE ABOVE MENTIONED CORRESPONDENT ENGAGES WITH YOU THAT ALL DRAFTS DRAWN UNDER AND IN CONFORMITY WITH THE TERMS OF THIS ADVICE WILL BE DULY HONORED UPON DELIVERY OF DOCUMENTS AS SPECIFIED IF PRESENTED AT THIS OFFICE LETTER OF CREDIT DEPT. 55 WATER STREET, ROOM 1702, NEW YORK, N.Y. 10041, ON OR BEFORE MAY 5, 1998.

ALL NEGOTIATIONS UNDER THIS CREDIT MUST BE MADE AS INDICATED THEREIN. PLEASE PRESENT ONE ADDITIONAL COPY OF INVOICE FOR OUR FILE.

IF DOCUMENTS PRESENTED DO NOT COMPLY WITH THE TERMS AND CONDITIONS OF THIS CREDIT, A SERVICE CHARGE OF USD75.00 FOR EACH SET OF DOCUMENTS CONTAINED WITHIN A DISCREPANT PRESENTATION WILL BE DEDUCTED FROM ANY REMITTANCE MADE UNDER THIS CREDIT IN ADDITION TO ANY CABLE/MAIL FEES IF WE ARE REQUESTED TO FORWARD THEM FOR APPROVAL OR TO CABLE FOR INSTRUCTIONS.

THE ORIGINAL OF THIS LETTER OF CREDIT AND ANY ATTACHMENTS THERETO MUST BE PRESENTED TOGETHER WITH ALL REQUIRED DOCUMENTS.

PLEASE ALSO INCLUDE PAYMENT INSTRUCTIONS ON YOUR LETTER OF REMITTANCE IN ORDER FOR US TO EXPEDITE YOUR TRANSACTION.

FOR ANY REQUESTS TO TRANSFER FUNDS TO A BANK OTHER THAN CHASE MANHATTAN BANK OR TO ISSUE AN OFFICIAL CHECK A FEE OF USD 25.00 FOR WIRE TRANSFER OR USD 40.00 FOR AN OFFICIAL CHECK WILL BE DEDUCTED FROM THE PROCEEDS.

PLEASE ADDRESS DOCUMENTS OR ANY CORRESPONDENCE TO THE FOLLOWING ADDRESS: CHASE MANHATTAN BANK, 55 WATER STREET, ROOM 1702, NEW YORK, NEW YORK 10041.

SHOULD YOU HAVE ANY QUESTIONS CONCERNING THIS LETTER OF CREDIT, PLEASE REFER YOUR INQUIRY TO OUR CUSTOMER SERVICE AREA AT THE FOLLOWING TELEPHONE NUMBERS: 212-638-4433 OR 212-638-1517.

WE CONFIRM THE CREDIT AND THEREBY UNDERTAKE THAT ALL DRAWINGS DRAWN UNDER AND IN COMPLIANCE WITH THE TERMS OF THIS CREDIT WILL BE DULY HONORED BY US ON DELIVERY OF DOCUMENTS AS SPECIFIED IF PRESENTED AT THIS OFFICE ON OR BEFORE THE EXPIRY DATE.

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NBD BANK

Signature
NATURE

!!! LIVE !!!!! LIVE !!!!! LIVE !!!!! LIVE !!! LIVE !!!!! LIVE !

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STOP.
NO MAIL CONFIRMATION WILL FOLLOW.
DO NOT ADD YOUR CONFIRMATION.

END OF MESSAGE

THEY DISCONNECT
ELAPSED TIME 00:01:10

NATIONBANK DET

NATIONBANK DET

MMMMQ7 XX

97&

MAR 16 1998 1645

----- END OF MESSAGE -----

!!! LIVE !!!!! LIVE !!!!! LIVE !!!!! LIVE !!! LIVE !!!!! LIVE !

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NBD BANK

Katherine M. Moses
AUTHORIZED SIGNATURE

!!! LIVE !!!!! LIVE !!!!! LIVE !!!!! LIVE !!! LIVE !!!!! LIVE !
Reg by: FC ITSSM In: FC ITS 03/17/98 08:42 Page 1
ICN: FC 980316-019601-000 Que: FC FC ITS ADMR Pri: 150 Dup: N
Msg Type: RECEIVED Poss Dup: Pri: Time Created: 03/16/98 15:47
Completion: DELIVERED, HARD COPY Exception:
Correspondent: 1006150 II Amount: 60,498.00
Name: NBD BANK N A DETROIT MI Owner Office: FC /ITS
Address: FORMERLY NATIONAL BANK OF DETROIT
Address: 611 WOODWARD
City: DETROIT MI Cntry: USA ZIP: 48232

Parent ICN: - - Input Test: Y Swift OSN:
Service: ITT Ref: GCF02373 Sequence: 2373

Test Result: TESTED

GCF2373
FNX
.ITTARX

JJF0826

NATIONBANK DET
ATTN: COMMUNICATIONS SECTION

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NBD BANK

Athena M. Mason
AUTHORIZED SIGNATURE

WE RELAY THE FOLLOWING MESSAGE RECEIVED IN OUR OFFICE. WE ACCEPT NO
RESPONSIBILITY ASIDE FROM AUTHENTICATION OF TEST (WHERE APPLICABLE).

TEST 79- DTD 3-16-98 FOR USD 60,498

NBD902

PLEASE FORWARD TO GTS/MICHIGAN/LC SECTION

REGARDS,
NBD BANK, DETROIT

RX-DD3 1230 EDT 03/16/98

EASYLINK 2383610J001 16MAR98 12:54/12:54 EST
FROM: 62999192
CHASE MANHATTAN BANK
TO: 62028510 VIA: 4320060

VIICZ00801-6360
4320060
ATT6360 NY980316010551000T01
TLN
.USWTCL
4320060 NATIONBANK DET

ZCZX